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ROBERT P. CELLURA
Sr. Vice President Sales
Pilot Chemical Company
230 Half Mile Road
Red Bank, NJ 07701
(732) 578-1900

November 28, 2001

Dr. William M. Snellings
Global EH&S Product Leader / Toxicologist
Ethylene Oxide / Ethylene Glycol
Union Carbide Corporation
Subsidiary of The Dow Chemical Company
39 Old Ridgebury Road
Danbury, CT 06817-0001

Dear Dr. Snellings:

Pursuant to our conversation today, Pilot Chemical Company does not manufacture or make a tub and tile cleaner product. We only manufacture and market the surfactant component, such as Calsuds A, that would be used in a tub and tile cleaner formulation.

Best regards,

